



**HPE** Services

# HPE Transformation Services



**Hewlett Packard**  
Enterprise

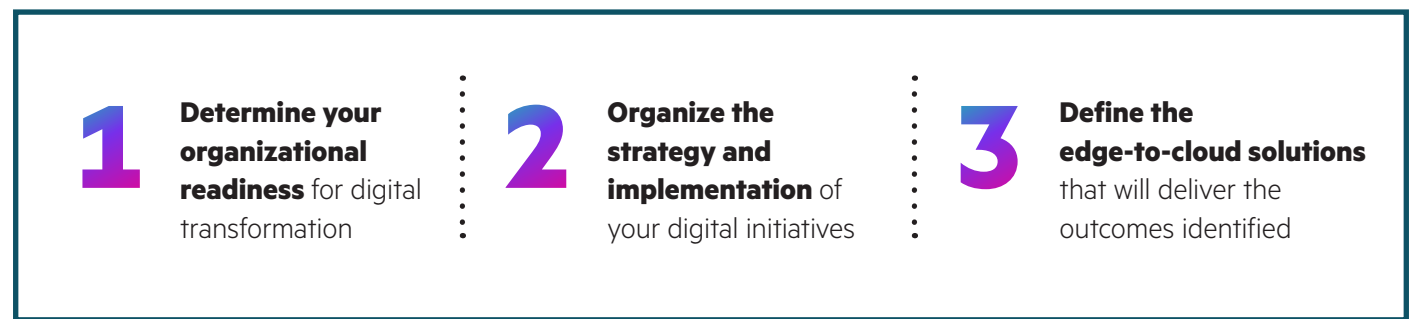
**“We are driving customer success by helping them shift to a modern operating model, making data-driven decisions, and leveraging the power of hybrid cloud to unlock innovation.”**

– Antonio Neri, President and CEO, Hewlett Packard Enterprise

Three transformation drivers we constantly hear about are improve costs, lower organizational complexity, and achieve operational excellence. To achieve each of these, the drivers should be understood contextually to deliver solutions and meet target business outcomes and digital imperatives. Without that context they remain as disparate ambitions, which rarely achieve their goals without shaping strategy and transformation with cross-functional ownership and responsibility, and where the impact of any of the initiatives is identifiable on the others.

Initiative context to other initiatives is key. If your focus is on accelerating product development, then you will want to ensure that you can speed up software delivery via the adoption of DevOps. You need to understand your data environment to drive insights from it, and you should focus on creating a culture of innovation within your organization.

Our customers are looking for business outcomes, and that requires change. But often they’re adopting new technologies without looking into the required changes to their processes and without ensuring that their people can adopt the change. If you only focus on the technical aspects of a transformation and don’t adapt your operating model, you will most probably not get the return on the investment that you’re looking for. Three key elements often not addressed deeply enough are understanding current capabilities in the context of a second key element; to consider, which is the mix of solutions that are the design basis of the operating model. The third key element is the cross-functional organizational planning for the implementation of the various programs (see Figure 1).



**Figure 1.** A transformational program

HPE enables you to accelerate your digital imperatives by helping you evolve to a modern edge-to-cloud operating model. Leveraging a proven operating model transformation framework, HPE experts can enter the conversation at the point wherever you are on your journey, whether it be a small adaptive change, a large transformation program, or a failed transformation recovery program.

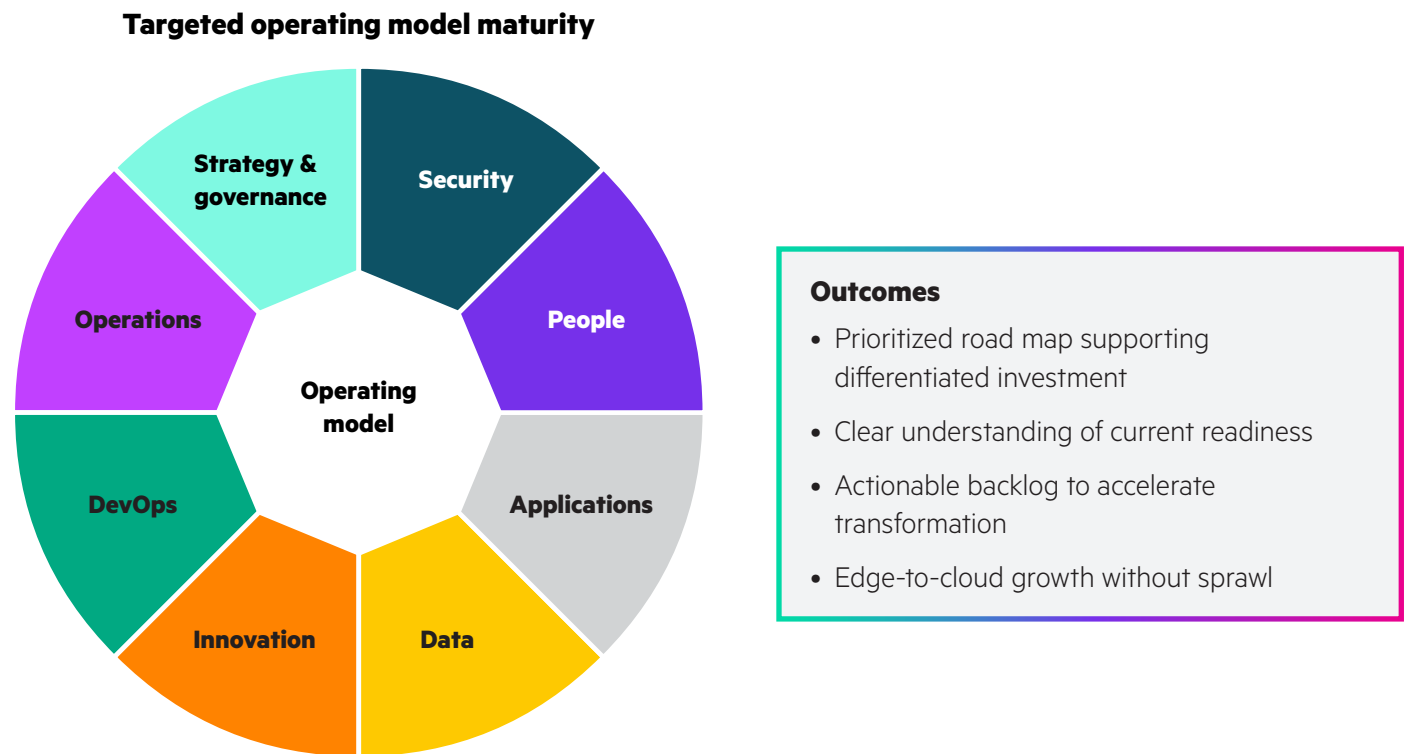
Typically starting with transformation maturity, the true value of the framework comes out of the backlog stories and implementation activities that we can identify.

Secondly, we structure a transformation business office with you. This is a cross-functional governance team that defines the strategy for your initiatives while formalizing the rules under which the implementation will be delivered, typically on an ease-and-impact basis.



Thirdly, there is transformation realization. This is where solutions meet ambitions: from defining the edge-to-cloud strategy, designing a hybrid cloud architecture, defining the target operating model prior to the implementation of your new platform or new technology, or modernization and migration of workload, whatever the blend of initiatives require.

HPE experts use this 8-domain framework to break down the complexity of transformation into the big rocks that most organizations need to consider. This framework provides a repeatable and predictable approach to transformation success and enables your organization to adapt this approach to work with your unique ambitions, constraints, and risk appetite (see Figure 2).



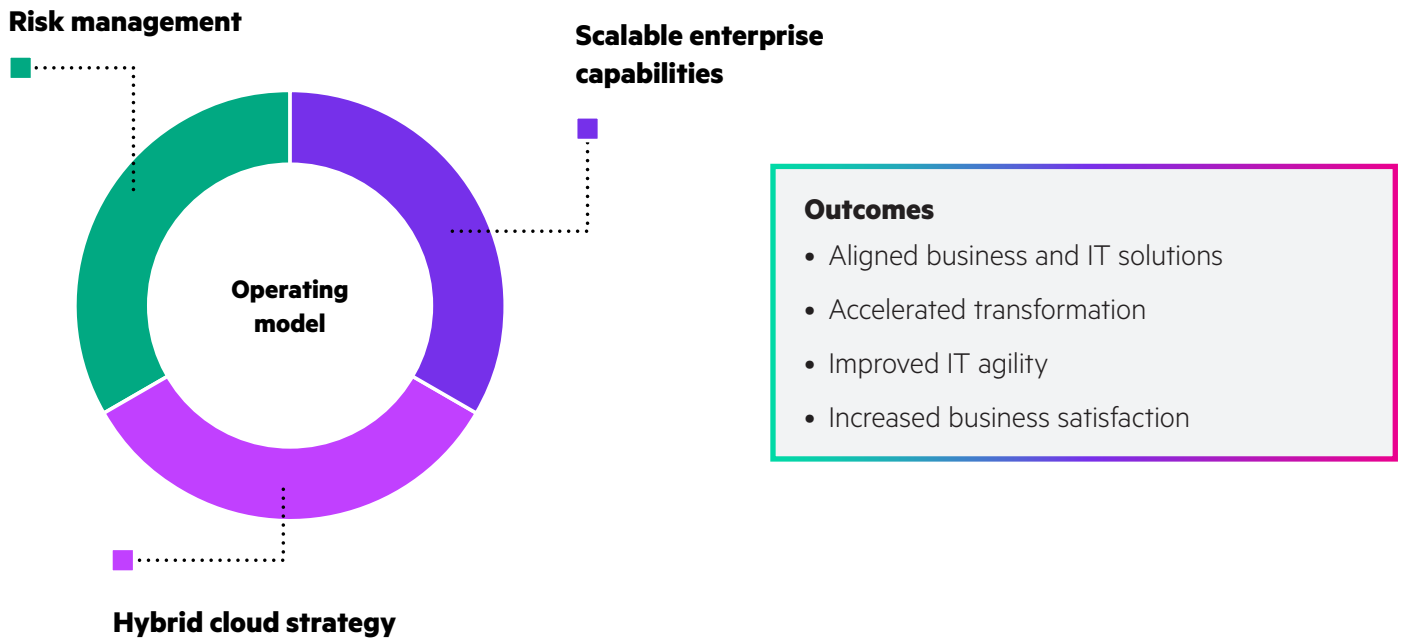
**Figure 2.** An adoption framework

Using this framework, we perform a transformation maturity assessment across your organization, identify where you are and where you want to be, and develop a road map and actionable backlog of activities to help guide and accelerate your transformation.

## In a hybrid cloud world, a siloed approach to IT is obsolete

Once we have helped you identify your transformation road map and actionable steps, we can help drive the implementation of your program by establishing an agile governance body within your organization to oversee and sustain your transformation. This governance body, which we call the transformation business office, helps ensure transparency and alignment to goals and provides guardrails flexible enough to adjust as the organization learns and evolves. Part of the function of the transformation business office is to address the functioning of the operating model as it incorporates risk management and the scalability of resources within a hybrid cloud strategy (see Figure 3).



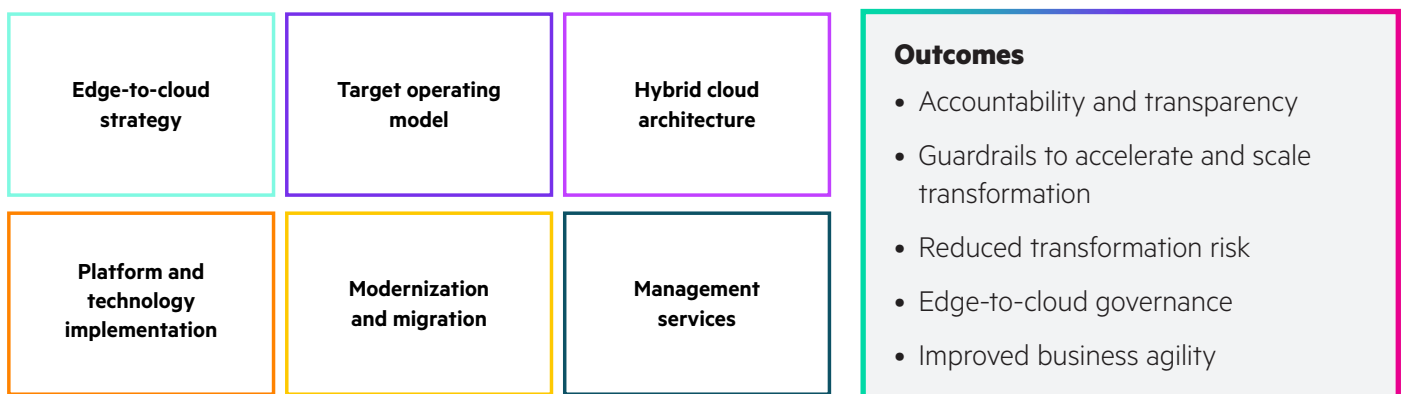


**Figure 3.** The transformation business office

We can help you define and establish your cross-functional transformation business office, provide leadership coaching, and oversee the implementation of your programs and projects — all driving toward an accelerated transformation and successful business outcomes.

## A business-led, modular technology and data platform is critical to a modern transformation

Modern transformation incorporates a blend of the elements shown in Figure 4. Today, that typically means placing the evolving operating model in the context of an edge-to-cloud strategy, built on a hybrid cloud architecture. The implementation needs the context of the modernization and migration from existing platforms and technologies to those appropriate to achieve your desired outcomes, all within the context of management processes.

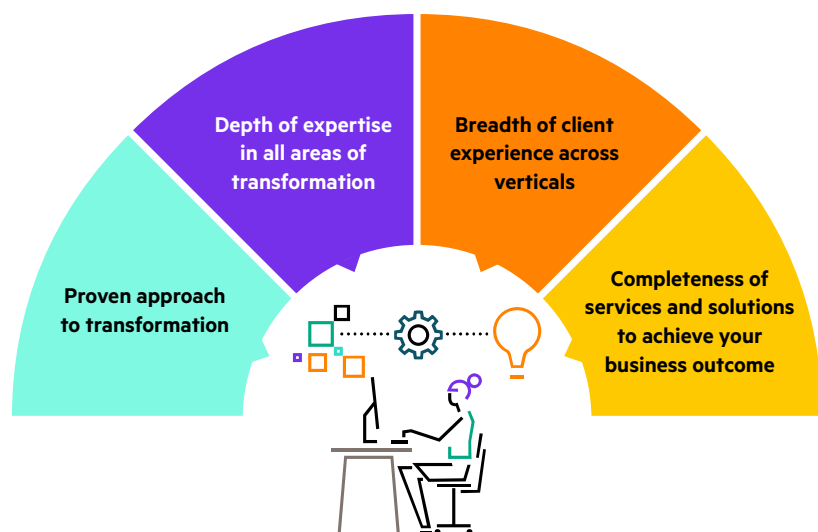


**Figure 4.** Transformation realization



## HPE is your transformation partner

Let HPE help you drive the evolution of your operating model with our HPE Transformation Services capabilities, proven approach, and years of experience helping enterprises move to modern operating models that best fit their digital ambitions (see Figure 5).



**Figure 5.** HPE Services value

Digital transformation won't be possible without the right people with the right skills and expertise to keep things moving forward. An IT talent gap is a challenge that organizations — across all industries — are facing right now. Organizations are realizing the fact that the resources they need may already exist among current staff, but transformation is not an everyday occurrence, and with the right approaches and the right experience, from experts that do deliver transformation as their skill set, you can achieve your goals with HPE.

## Learn more at

[HPE.com/transformation-services](https://hpe.com/transformation-services)

